Metropolitan Alliance of Connected Communities

Minneapolis, Minnesota

Consolidated Financial Statements
Auditor's Report
For the Years Ended
December 31, 2019 and 2018



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Certified Public Accountants
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Independent Auditor's Report

Board of Directors Metropolitan Alliance of Connected Communities Minneapolis, Minnesota

We have audited the accompanying consolidated financial statements of Metropolitan Alliance of Connected Communities, which are comprised of the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities and changes in net assets, functional expense, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Metropolitan Alliance of Connected Communities as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Caparter Earl and Associates, LTD.
Certified Public Accountants

CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

		2019			2018	
	Without Donor	With Donor		Without Donor	With Donor	
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
Support and Revenue:						
Contributions	\$ 5,891	\$ 150,333	\$ 156,224	\$ 10,911	ě	\$ 10,911
Government Contributions	1,002,020	a	1,002,020	1,047,386	Ì	1,047,386
Service Fees	3,511,188	C	3,511,188	3,660,051	ā	3,660,051
Membership Dues	208,151	E	208,151	194,582	**	194,582
Interest and Other Income	149	•	149	78,052	Ē	78,052
Net Assets Released from Restrictions:						
Satisfaction of Program Restrictions	70,352	(70,352)	30	153,333	(153,333)	
Total Support and Revenue	4,797,751	79,981	4,877,732	5,144,315	(153,333)	4,990,982
Expense:						
Program Services	3,928,549	© t	3,928,549	4,616,709	ī	4,616,709
Support Services:						
Management and General	784,307	10	784,307	716,580	i,	716,580
Fundraising	*				Ē	793
Total Support Services	784,307	*	784,307	716,580	E	716,580
Total Expense	4,712,856	30)	4,712,856	5,333,289	9	5,333,289
Change in Net Assets	84.895	79.981	164.876	(188,974)	(153,333)	(342,307)
		. I		7		120 321
Net Assets - beginning of Year	756,517		756,517	404,331	133,333	136,204
Net Assets - End of Year	\$ 300,852	\$ 79,981	\$ 380,833	\$ 215,957	- \$	\$ 215,957

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

METROPOLITAN ALLIANCE OF CONNECTED COMMUNITIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSE
FOR THE YEAR ENDED DECEMBER 31, 2019 WITH COMPARATIVE TOTALS FOR 2018

Ĭ				١	94	21	52	21		83	52	92	91	40	90	82	23	9
2018	•	Total	ΙΑ	Services	\$ 2,428,994	406,721	238,452	37,721	3,111,888	1,101,583	465,152	327,792	150,591	94,840	30,408	9,982	41,053	1
		Total	ΙΙ	Services	\$ 2,104,947	328,311	161,052	69,746	2,664,056	935,491	490,019	325,311	126,144	91,996	27,790	15,761	36,288	
		Total	Support	Services	350,084	54,904	27,174	•	432,162	×	67,342	49,029	122,698	60,489	20,257	3,962	28,368	
2019 Support Services	אור שכו אוניכש		Fund-	raising	\$	ā	ė	1	 	ā	æ	Ď:	ā	'n	00	ī		•
	ממחה			_	\$,
			Management	& General	350,084	54,904	27,174	. *	432,162	ā	67,342	49,029	122,698	60,489	20,257	3,962	28,368	
	1	Total	Program	Services	\$ 1,754,863	273,407	133,878	69,746	2,231,894	935,491	422,677	276,282	3,446	31,507	7,533	11,799	7,920	
					Wages	Employee Benefits	Payroll Taxes	Temporary Agency	Subtotal Personnel	Grant Expense	Professional Fees	Office and Technology	Occupancy	Other Expense	Staff and Volunteer Training	Transportation	Depreciation	

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

METROPOLITAN ALLIANCE OF CONNECTED COMMUNITIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSE
FOR THE YEAR ENDED DECEMBER 31, 2018

	Total	All	Services	\$ 2,428,994	406,721	238,452	37,721	3,111,888	1,101,583	465,152	327,792	150,591	94,840	30,408	9,982	41,053	\$ 5,333,289
	Total	Support	Services	\$ 334,803	58,393	33,760	**	426,956		12,246	42,936	145,519	36,402	19,190	3,472	29,859	\$ 716,580
Support Services		Fund-	raising	Š	î	Ű	30	Ē	,	3	3007	10	×	ж	D	3.6	v.
3		Management	& General	\$ 334,803	58,393	33,760	•	426,956	ī	12,246	42,936	145,519	36,402	19,190	3,472	29,859	\$ 716,580
	Total	Program	Services	\$ 2,094,191	348,328	204,692	37,721	2,684,932	1,101,583	452,906	284,856	5,072	58,438	11,218	6,510	11,194	\$ 4,616,709
				Wages	Employee Benefits	Payroll Taxes	Temporary Agency	Subtotal Personnel	Grant Expense	Professional Fees	Office and Technology	Occupancy	Other Expense	Staff and Volunteer Training	Transportation	Depreciation	Total Expense

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

METROPOLITAN ALLIANCE OF CONNECTED COMMUNITIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 AND 2018

		2019	2018		
<u>ASSETS</u>					
Current Assets:					
Cash and Cash Equivalents	\$	249,779	\$	410,007	
Accounts Receivable		392,016	•	299,081	
Prepaid Expense		43,348		26,379	
Total Current Assets		685,143		735,467	
Long-term Assets:					
Property and Equipment - Net		147,219	0	109,087	
Net Long-term Assets		147,219	,	109,087	
TOTAL ASSETS	\$	832,362	\$	844,554	
				<u> </u>	
LIABILITIES AND NET ASSETS					
Current Liabilities:					
Accounts Payable	\$	145,622	\$	288,543	
Accrued Expense		189,186		232,233	
Deferred Revenue		8,900		(2)	
Total Current Liabilities	0	343,708		520,776	
Notes Payable to Founders		107,821		107,821	
Total Liabilities		451,529		628,597	
Net Assets:					
Without Donor Restrictions		300,852		215,957	
With Donor Restrictions		79,981		13-1	
Total Net Assets		380,833	-	215,957	
TOTAL LIABILITIES AND NET ASSETS	\$	832,362	\$	844,554	

METROPOLITAN ALLIANCE OF CONNECTED COMMUNITIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

		2019		2018
Increase (Decrease) in Cash and Cash Equivalents				
Cash Flows from Operating Activities:				
Change in Net Assets	\$	164,876	\$	(342,307)
Total Adjustments	•	(250,684)		609,546
Net Cash Provided (Used) by Operating Activities	K	(85,808)	-	267,239
Cash Flows from Investing Activities:				
Purchase of Property and Equipment		(74,420)		(19,415)
Net Cash (Used) by Investing Activities	50	(74,420)		(19,415)
Cash Flows from Financing Activities:				
Principal Payments of Notes Payable		π.		(140,656)
Net Cash (Used) by Financing Activities	9	<u> </u>	_	(140,656)
Net Increase (Decrease) in Cash and Cash Equivalents		(160,228)		107,168
Cash and Equivalents- Beginning of Year	**	410,007	_	302,839
Cash and Equivalents - End of Year	\$	249,779	\$	410,007
Supplemental Disclosure of Cash Flow Information				
Cash Paid For:				
Interest	\$	1,490	\$	2,137

1. Summary of Significant Accounting Policies

Basis of Consolidation

The consolidated financial statements of Metropolitan Alliance of Connected Communities (the Alliance) include the accounts of MACC Service Network, LLC. (MSN). Significant inter-company transactions have been eliminated. The Board of Directors of the Alliance controls the appointment of the MSN Board of Governors. MSN became the single member of the Alliance on February 22, 2012.

Organizational Purpose

The Alliance launched in 1999, is a partnership of community-based social service organizations, primarily neighborhood and community centers, with the primary goal of advocating collectively for changes in both policy and practice in order to affect long-term, systemic change in the lives of low-income individuals, families and communities in the Minneapolis/St. Paul Metropolitan area.

MSN was launched by the Alliance in 2012 to provide operating flexibility for fund raising and program operation of and between Alliance members.

Fund Accounting

In order to observe the limitation and restrictions placed on resources available to the Alliance and MSN, the accounts are maintained in accordance with the principles of fund accounting. This is the procedure whereby resources are classified for accounting and reporting purposes into net asset groupings established according to their nature and restrictions. A description of the groupings is as follows:

<u>Net Assets without Donor Restrictions</u> – Net assets which are not subject to donor-imposed stipulations. These net assets include both board designated and undesignated amounts. Property and equipment is reported as net assets without donor restrictions.

<u>Net Assets with Donor Restrictions</u> — The part of net assets of the Alliance resulting from contributions and other inflows of assets whose use is limited by donor-imposed stipulations that either expire by passage of time, can be fulfilled and removed by actions pursuant to those stipulations or do not expire with time nor may be fulfilled by actions of the Alliance.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Alliance and MSN considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

1. Summary of Significant Accounting Policies (continued)

Accounts Receivable and Doubtful Accounts

The Alliance and MSN extend credit to their customers on terms established for individual customers. Receivables are recorded at amounts billed and are generally due when billed. Amounts outstanding for more than 30 days are considered delinquent. Accounts receivable are generally uncollateralized and overdue balances may be charged interest at 1% per month. Alliance and MSN review accounts receivable balances on a periodic basis and writes off delinquent receivables when they are considered uncollectible. Allowance for doubtful accounts was stated at \$0 for both years ended December 31, 2019 and 2018.

Equipment

All major expenditures for equipment in excess of \$5,000 are recorded at cost if purchased, or an estimated market value if donated. Depreciation is provided using the straight-line method, over the following estimated useful lives:

Computer Equipment Furniture and Equipment

2-5 years

3-10 years

Contributions

Contributions are recorded when received or pledged. If donor-imposed restrictions accompany the contribution, the amount is recorded as with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions in the net period donor-imposed restrictions expire or are fulfilled, and are reported in the Statements of Activities under the Support and Revenue Category — Net Assets Released from Restrictions, except when receipt and expiration occur in the same period, in which case the contribution is shown as without donor restriction.

Promises-To-Give (Pledges Receivable)

Unconditional promises-to-give are recognized in the period the promises are made. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional.

Deferred Revenue

Deferred revenue is recorded when program revenue is received but not yet earned. The program revenue is recognized as a liability until the year that they become earned begins.

Functional Allocation of Expense

Expenses are recorded in functional categories when incurred. In certain cases, allocations between categories must be made. When allocations are required, they are based on the best estimates of management. Fundraising expenses were minimal and included in Management and General.

Summary of Significant Accounting Policies (continued)

Income Tax

The Alliance has a tax-exempt status under Section 501(c)(3) of the Internal Revenue Code. MSN is a disregarded tax entity of the Alliance. The Alliance and MSN have adopted *Accounting for Uncertainty in Income Taxes*, ASC 740-10. The policy of the Alliance is to evaluate uncertain tax positions, at least annually, for the potential for income tax exposure from unrelated business income or from loss of nonprofit status. The Alliance continues to operate consistent with their original exemption applications and each year takes the necessary actions to maintain their exempt status. The Alliance has been classified as organizations that are not private foundations under the Internal Revenue Code and charitable contributions by donors are tax deductible. In compliance with its exempt status, the Alliance annually files a Return of Organization Exempt From Income Tax (Form 990).

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

The COVID-19 outbreak in the United States has caused business disruption through both mandated and voluntary closing of organizations. While the disruption is currently expected to be temporary, there is considerable uncertainty around its duration. Reasonable estimates cannot be made at this time regarding the impact on operating results for the year ending December 31, 2020.

The Alliance and MSN have evaluated the effect that subsequent events would have on the financial statements through July 16, 2020, which is the date financial statements were available to be issued.

New Accounting Pronouncement

The Alliance has adopted Accounting Standards Update (ASU) No. 2018-08, *Not-for-Profit Entities:* Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605) as management believes the standards improve the usefulness and understandability of the Alliance's financial reporting.

The Alliance has also adopted ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), as amended. Analysis of various provisions of this standard resulted in no significant changes in the way the Alliance recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

The ASU has been applied retrospectively for the periods ended December 31, 2019 and 2018, as required.

1. Summary of Significant Accounting Policies (continued)

Reclassifications

Certain amounts in prior year comparative totals have been reclassified to conform with the presentation in the current year financial statements.

2. Significant Concentrations of Credit Risk

The Alliance and MSN provide services within the Twin Cities area. Contributions, service fees and accounts receivable are from local institutions and members.

Concentrations of Credit Risk Arising from Cash Deposits in Excess of Insured Limits

At December 31, 2019 and 2018, the Alliance had funds on deposit in a local financial institution in excess of federally insured limits.

3. Property and Equipment

The Alliance's Property and Equipment was comprised of the following as of:

	December 31,					
	2019		2018			
Computer Equipment and Software	\$ 474,	932 \$	416,871			
Leasehold Improvements	116,9	979	100,618			
Furniture & Equipment	24,	<u>892</u>	24,892			
	616,	803	542,381			
Less Accumulated Depreciation	469,	<u>584</u>	433,294			
	\$ 147,	219 \$	109,087			

Depreciation and amortization expense of \$36,288 and \$41,053 was recorded for the years ended December 31, 2019 and 2018, respectively.

4. Notes Payable

Non-interest bearing notes payable to founders are as follows as of:

	0	<u>Decem</u>	<u>mber 31,</u>		
	· -	2019		2018	
The Family Partnership	\$	84,405	\$	84,405	
Plymouth Christian Youth Center		17,225		17,225	
Phyllis Wheatley Community Center		6,191	_	6,191	
	<u>\$</u>	107,821	<u>\$</u>	107,821	

The member notes are payable upon dissolution of the Alliance unless prepaid.

5. In-kind Contributions

The Alliance and MSN record in-kind contributions at fair market value at date of donation. In-kind contributions include the following as of:

	<u>Decem</u>	ber 31	r 31,	
-	2019	,	2018	
Ś	5.391	Ś	5.391	
	<u></u>	2019		

6. <u>Leased Facilities</u>

The Alliance leases office space from The Family Partnership, whom is a founding member, on a month-to-month basis. Rent expense was \$102,581 and \$135,008 for the years ending December 31, 2019 and 2018, respectively.

7. Pension Plan

The Alliance initiated a 403(b) retirement plan January 1, 2009. The plan is funded by discretionary employer profit sharing and matching contributions, and employee contributions. Employer contributions of \$108,327 and \$99,204 were made in the years ended December 31, 2019 and 2018, respectively.

8. Net Assets with Donor Restrictions

Donor Restricted net assets consisted of amounts from the following as of:

	Decem	ber 31,
	2019	2018
Health Care Partnership	<u>\$ 79,981</u>	\$ -

9. Liquidity and Availability

The following represents the Alliance's financial assets as of:

	-	Decem	<u>oer 3</u>	1,
Financial Assets:	_	2019	_	2018
Cash and Cash Equivalents	\$	249,779	\$	410,007
Accounts Receivable	_	392,015		299,081
Total Financial Assets		641,794		709,088
Less assets not available to be used for general expenditures				
within one year:				
Net Assets with Donor Restrictions		79,981		-
Net Assets with Restrictions to be met within a year	7	(79,981)		
Total Assets not available to be used within one year	8		_	=
Financial assets available for general expenditures				
within one year	\$	641,79 <u>4</u>	\$	709,088

As part of the Alliance's liquidity plan, the Alliance has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

10. Cash Flow Operating Adjustments

Adjustments to reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities were as follows as of:

_	Decem	ber 31,		
	2019	_	2018	
\$	36,288	\$	41,053	
	(142,921)		(148,356)	
	(43,047)		(52,696)	
	8,900		(2,583)	
	3, = 3		(25,202)	
	(92,935)		742,979	
_	(16,969)	7	<u>54,351</u>	
\$	(250,684)	\$	609,546	
	\$ \$	2019 \$ 36,288 (142,921) (43,047) 8,900 - (92,935) (16,969)	\$ 36,288 \$ (142,921) (43,047) 8,900 - (92,935) (16,969)	







Statement of Auditor's Responsibility

Board of Directors Metropolitan Alliance of Connected Communities Minneapolis, Minnesota

We have audited the consolidated financial statements of Metropolitan Alliance of Connected Communities as of and for the years ended December 31, 2019 and 2018, and our report thereon dated July 16, 2020, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedule of assets and liabilities as of December 31, 2019, and the consolidating schedule of revenue and expense for the year ended December 31, 2019, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Capenter East and associate, LTD.

Certified Public Accountants

Minneapolis, Minnesota July 16, 2020

METROPOLITAN ALLIANCE OF CONNECTED COMMUNITIES CONSOLIDATING SCHEDULE OF REVENUE AND EXPENSE FOR THE YEAR ENDED DECEMBER 31, 2019

	of C	C Alliance onnected		CC Services			
6	Com	Communities		Network, LLC		Total	
Support and Revenue:					_		
Contributions	\$	156,224	\$	Ψ.	\$	156,224	
Government Grants and Contracts		12,576		989,444		1,002,020	
Service Fees	3	3,511,188		ज		3,511,188	
Membership Dues		208,151		#		208,151	
Interest and Other Income		149				149	
Total Support and Revenue	3	3,888,288		989,444		4,877,732	
Expense:							
Wages	2	2,083,175		21,772		2,104,947	
Employee Benefits		324,764		3,547		328,311	
Payroll Taxes		160,311		741		161,052	
Temporary Agency		69,746				69,746	
Total Personnel Expense		2,637,996		26,060		2,664,056	
Grant Expense		-		935,491		935,491	
Professional Fees		346,146		143,873		490,019	
Office and Technology		325,311		æ6		325,311	
Occupancy		126,144		121		126,144	
Other Expense		91,992		4		91,996	
Staff and Volunteer Training		27,790		2 /1		27,790	
Transportation		15,665		96		15,761	
Depreciation		36,288		:=:		36,288	
Total Expense		3,607,332		1,105,524		4,712,856	
Change in Net Assets		280,956		(116,080)		164,876	
Net Assets - Beginning of Year		287,841		(71,884)		215,957	
Net Assets - End of Year	\$	568,797	\$	(187,964)	\$	380,833	

METROPOLITAN ALLIANCE OF CONNECTED COMMUNITIES CONSOLIDATING SCHEDULE OF ASSETS AND LIABILITIES DECEMBER 31, 2019

<u>ASSETS</u>	MACC Alliance of Connected Communities		MACC Services Network, LLC		Eliminations		Total	
Current Assets:								
Cash and Cash Equivalents	\$	223,013	\$	26,766	\$	-	\$	249,779
Accounts Receivable		88,953		303,063		<u></u>		392,016
Due From Affiliate Organization		509,880		3		(509,880)		ä
Prepaid Expense		43,348	-					43,348
Total Current Assets		865,194		329,829		(509,880)		685,143
Property and Equipment - Net		147,219			-	3		147,219
TOTAL ASSETS	\$	1,012,413	\$	329,829	\$	(509,880)	\$	832,362
<u>LIABILITIES AND NET ASSETS</u> Current Liabilities: Accounts Payable	\$	145,622	\$	2	\$	8	\$	145,622
Accounts Payable Accrued Expense	Ş	181,273	ş	7,913	Ş	5	Ą	189,186
Due to Affiliate Organization		101,273		509,880		(509,880)		103,100
Deferred Revenue		8,900		303,880		(303,880)		8,900
Total Current Liabilities	,	335,795	-	517,793		(509,880)		343,708
Notes Payable to Founders		107,821		390				107,821
Total Liabilities		443,616		517,793		(509,880)		451,529
Net Assets:								
Without Donor Restrictions		488,816		(187,964)		*		300,852
With Donor Restrictions		79,981		1347	_	3		79,981
Total Net Assets	-	568,797		(187,964)	3	-		380,833
TOTAL LIABILITIES AND NET ASSETS	\$	1,012,413	\$	329,829	\$	(509,880)	\$	832,362